

# Welcome to ooba Home Loans!

## **ooba Home Loans who?**

We are South Africa's leading home loan comparison service.

## **What is a home loan comparison service?**

A home loan comparison service like ooba Home Loans acts as an intermediary between you and a number of financial institutions. I will help you complete one application, and then submit it to up to 9 banks simultaneously, including your own.

## **Sounds expensive!**

A home loan comparison service earns commission from the banks and not from their clients. My service is free!

## **I only trust my bank!**

Additional successful bond approval rate by multiple banks was 45.5% in the second quarter of 2022. That is why it is important to apply to multiple banks when looking for a home loan.

## **Why would another bank give me a better rate than my own?**

The sheer volume of business provided by ooba Home Loans to the banks gives me the opportunity to negotiate lower rates on your behalf.

## **Can you guarantee me bond approval?**

88% of all ooba Home Loan bond applications linked to a Qualified Buyer's Certificate are approved by banks. It's so important that you understand your buying power before you start looking for a house. This is so that you're not left disappointed. The best way to do this is to get prequalified.

## **I will gladly help you every step of the way, at no cost.**

I have successfully helped families to buy new homes. Since buying your home is such an important investment decision, let me help you find the best deal available, through ooba Home Loans.



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**oobahomeloans**